

**Chemical Sourcing Analyst**  
**Minneapolis, MN**

The Valspar Corporation is one of the largest global coatings manufacturers in the world, providing paints, coatings and coating intermediates to a wide variety of global customers. At \$4 billion in sales, Valspar is dedicated to bringing its customers the latest coating technology innovations, the finest quality, and the best customer service in the coatings industry.

Valspar is in a unique position to supply customers with the coating solutions they need with more than 10,000 employees in over 30 countries. We sell products in over 100 countries across the globe. Our diverse array of product offerings makes us one of the most complete coatings suppliers, and the fourth largest paint and coating company in the world.

Due to increased global growth, dynamic materials markets and many exciting Sourcing initiatives, we are currently seeking early career Sourcing Analysts to work at our corporate headquarters located in downtown Minneapolis.

Sourcing plays a critically important role at Valspar. As a chemical company, we are seeking candidates interested in learning and leveraging the “business of chemistry”. You will have the opportunity to work across all business groups and cross functionally with the technology and operations functions within each. You can make a difference in business group performance based on the sourcing decisions you make every day.

As part of an analyst pool working with Commodity Managers and Directors, you will:

- Provide professional early career analytical abilities to assist in sourcing of suppliers and commodities.
- Have familiarity in commodities inclusive of at least one of the following: resins, monomers, solvents, TiO<sub>2</sub>, additives, pigments, containers or similar.
- Conduct market analysis, commodity research, supplier analysis, price and cost analysis, total cost of ownership, risk analysis and RFX response analysis.
- Assist in identifying and accurately interpreting business needs and draft RFX documentation.
- Source suppliers based on specifications, secure price quotes and provide recommendations to management.
- Analyze and compare potential and current suppliers and performance; evaluate and recommend new or on-going relationships; may manage some smaller commodity items.
- Perform a variety of complex special projects, which may include compiling and analyzing data, reviewing processes and operations, and developing reports detailing findings and recommendations.
- Serve as a liaison and/or maintain specific department components of the supply chain, such as inventory tracking, vendor management, process issues, information technology, and related areas.

- Resolve discrepancies, review contracts and specifications, and work with other personnel and departments as required.
- Develop and maintain a variety of reports such as vendor lists, performance history, price quotes, and other information.
- Prepare requests for proposals, analyze potential bidders, and respond to questions and concerns.
- Ensure compliance with department policies and procedures and applicable laws, rules and regulations.
- Coordinate activities with other departments to ensure the efficient use of systems and resources.
- Assist with training purchasing, department, and facility staff on specific tasks, policies, and procedures of the purchasing and applicable supply chain processes.

As the qualified candidate, you will have:

- Bachelor's degree in Business Administration, Supply Chain Management, Finance, Engineering or Science (Chemical and Chemistry preferred), or equivalent education and experience.
- 0-5 years of direct or indirect sourcing experience.
- Demonstrated strong self-initiative, sense of urgency and customer relationship building skills.
- Excellent listening, verbal and written communication skills.
- A collaborative work style, with a strong ability to build relationships, gain credibility and partner with internal customers and co-workers.
- Demonstrate a "hands-on" style and willingness to engage proactively with managers, directors and vice-presidents.
- Strong organizational and project management skills.
- Ability to present information (prepare reports, rationale and recommendations clearly and concisely).
- Proficiency in Microsoft Office 2007 (Word, Excel, Outlook, PowerPoint).

Valspar offers a very competitive compensation program consisting of base salary, a bonus program, medical and dental coverage, disability and life insurance coverage, dependent and health care reimbursement accounts and various retirement wealth accumulation programs. Valspar is an Equal Opportunity Employer.

To learn more about the Valspar Corporation, please visit our websites at [www.valsparglobal.com](http://www.valsparglobal.com). At Valspar, "If it matters, we're on it".